

**DRAFT MINUTES of
Regular Meeting of the Board of Directors – Envision Schools
Envision Schools Support Office
185 Berry Street, Suite 220, San Francisco, CA 94107
April 2, 2008, 5:00 – 7:40 pm**

I. PRELIMINARY 5:00-5:15

1. Welcome and Orientation
 Introductions of all present
2. Call to Order
3. Roll Call

Present: Daniel McLaughlin, Bob Lenz, Tom Kehler, Sanjay Poonen, Cory Gaines,
Amy Verneti, Joel Zarrow, Nancy Farese

Also present: Annette Bohle, Rich Billings, Chris Pelgrift

II. CLOSED SESSION

1. Student Expulsions

III. DISPOSITION OF CLOSED SESSION

IV. COMMUNICATIONS

A) PUBLIC COMMENT/ANNOUNCEMENTS: None

B) STUDENT RESULTS

College Acceptances - Presentation by Daniel
Discussion – 80% of students are CSU eligible
Schools Comparisons

C) PD DAY

What does college really look like? – Bob

D) CAT STUDENT VOICES VIDEO

V. ITEMS SCHEDULED FOR ACTION

1. Consent Calendar:
 - A. Approval of Minutes of January 18, 2008
 - B. Charter School Capital Authorization
 - C. Auditor Selection
 - D. Board of Directors Recruitment Process

Motion: Verneti, Zarrow. Unanimous approval.

2. Move to 6-12 Model

BridgeSpan Process presentation

4 issues surrounding the model were presented

Steps were described as follows:

 Researched similar schools

 Gathered narrative reports

 Gathered Input from teachers, school leaders

 At the end of start-up stage we hit sustainability

 Prop 39 assumption

 Discussion about increasing enrollment – why and how?

 Increase outreach

 Major consensus – Middle Schools don't work

Motion for continued BOD support of 6-12 model: Kehler, Lenz.
Unanimous approval.

VI. DISCUSSION COMMITTEE REPORTS

1. **Executive Committee**
Amy, Matt, Bob Daniel
Communicating the Fundraising Challenge – short term/long term
2. **Finance Committee**
Integrity of the Financial Model
Presentation by Tom – clarity around financial status of company
Viability of target model
Presentation by Chris: philanthropy, discussion surrounding liquidity,
Schools are under budget and under expenses.
3. **Enrollment Discussion**
Hiring 2 more people
Brainstorming
CAT will be fully enrolled, Metro is challenged
4. **Education Committee**
Joel will form ideas then report back
5. **Development Committee Report**
Presentation by Daniel
We enlisted the pro bono assistance of 2 fundraisers
Benefit event
Discussion about Gates – they solicited us to submit a proposal to do f/u
study of our graduates
Matt suggested packaging as an IP company
Discussion about technology and development
Increase the amount we spend on fundraising
6. **Audit Committee**
Presentation by Cory
Insure integrity of our financial statements
Identifying new auditing company
Do we want to go with existing auditor or find new one – what we have is
a good deal
Chris recommends staying with existing company and stay and reappoint
Our Funders and our authorizing agencies have been happy and switching
would create a lot of work
7. **Draft dashboard**
Expect a revised version of the Dashboard after next Executive Committee
Meeting
8. **Board Recruitment**
Process in place – discussion
Pipeline – attract a senior PR Executive
The need for PR targeting funders and students

VII. ADJOURNMENT

Meeting adjourned at 7:40PM.